

## Message Text

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PAGE 01 TAIPEI 04774 080522Z

ACTION EA-09

INFO OCT-01 EB-08 ISO-00 /018 W

-----027652 080522Z /10

R 080435Z AUG 77

FM AMEMBASSY TAIPEI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4555

UNCLAS TAIPEI 4774

E.O. 11652: N/A

TAGS: BEXP, TW

SUBJECT: EXPORT: FIBER GLASS MANUFACTURING MACHINERY FOR DAKI  
INTERNATIONAL CO., LTD.

REF: CCP FY77

1. DAKI INTERNATIONAL CO., LTD. (WTD IN PREPARATION) WAS ESTABLISHED IN 1976, IS CAPITALIZED AT US\$25,000, AND IMPORTS MACHINERY, CHEMICALS AND OTHER INDUSTRIAL PRODUCTS. OHE FIRM HAS NOW BEEN ENTRUSTED BY A LOCAL INDUSTRIAL GROUP TO PURCHASE A COMPLETE FIBER GLASS MANUFACTURING PLANT WITH THE DAILY PRODUCTION CAPACITY OF 10 METRIC TONS OF FIBER GLASS INCLUDING ROVING, MATING, AND WEAVING. THE PRODUCTS OF THE PROJECTED PLANT INITIALLY WILL BE ABSORBED BY LOCAL MANUFACTURERS OF YACHTS AND OTHER FIBER GLASS PRODUCTS IN TAIWAN.

2. A TOTAL OF US\$2 MILLION HAS BEEN PROJECTED FOR THE PURCHASE OF THIS PLANT. INTERESTED U.S. SUPPLIERS SHOULD BE CAPABLE OF PROVIDING INSTALLATION, TECHNICAL KNOWHOW, TRAINING OF OPERATORS, AND AFTER-SALE MAINTENANCE. INQUIRIES SHOULD BE DIRECTED TO THE EMBASSY'S COMMERCIAL ATTACHE FOR TRANSMITTAL TO THE LOCAL FIRM FOR CONSIDERATION. SEVERAL EUROPEAN AND JAPANESE SUPPLIERS HAVE ALREADY EXPRESSED INTEREST TO KDAKINON THIS PROJECT. HOWEVER, PROMPT REPLY AND COMPETITIVE PRICING WILL HELP U.S.

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FIRM'S CHANCES OF GETTING THIS BUSINESS.

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Review Markings:**  
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